

2009 CLE MATERIALS SUPPLEMENT

THE
LEADERSHIP INSTITUTE
FOR
WOMEN OF COLOR ATTORNEYS
IN LAW & BUSINESS, INC.

McGUIREWOODS
Relationships That Drive Results



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4TH ANNUAL LEADERSHIP CONFERENCE

MARCH 3-5, 2009

To conserve resources, we are providing CLE materials for the 4th Institute through links on various websites. Participants can access these resources at their convenience and print them at your convenience.

MARCH 4, 2009: MORNING PLENARY SESSION

War Stories of Women of Color Equity Partners: What Every Woman Must Know to Effectively Practice Law
(Including 1 Hour CLE Credit, Including 1.0 Professionalism Credit*)

Burrell, Douglas K., *Navigating the Minefield of Law Firm Politics: Considerations and Strategies for Women and Minorities*, For the Defense (DRI), February 2009, <http://forthedefense.org/>.

Herz, Arnie., *A New Spin on Rainmaking for Lawyers: Client Evangelists*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/focus-on/february-2009/a-new-spin-on-rainmaking-for-lawyers-client-evangelists-2441.html>.

Littell, Bob. *Netweaving – For Lawyers Who Hate Networking*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/focus-on/february-2009/netweaving%E2%80%94for-lawyers-who-hate-networking-2550.html>.

McNalis, Shawn. *Your Firm's Future is Tied to Your Referral Sources*, The Complete Lawyer, January 2009 available at <http://www.thecompletelawyer.com/law-practice-marketing/your-firm%E2%80%99s-future-is-tied-to-your-referral-sources-1320.html>.

Nucifora, Alf, *During This Tough Economy, Take Your Law Firm Back to Basics*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/focus-on/february-2009/during-this-tough-economy-take-your-law-firm-back-to-basics-2417.html>.

Shunk, Marcie Borgal. *Six Market Trends You Can't Afford to Ignore in 2009*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/legal-trends/six-market-trends-you-can%E2%80%99t-afford-to-ignore-in-2009-2775.html>.

MARCH 4, 2009: CONCURRENT WEDNESDAY MORNING SESSIONS

(1.3 Hours Regular CLE Credit, Including 1.0 Professionalism Credit*)

SESSION #1-Strategies to Secure and Nurture Successful Mentoring Relationships In A Law Firm

Rikleen, Lauren Stiller. *Forge Equality Today By Listening to Our Heroines*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/women-in-law/forge-equality-today-by-listening-to-our-heroines-2237.html>.

Stone, Debby and Biering, Laura. *A Senior Associate Asks About Leadership*, The Complete Lawyer, November 2008 available at: <http://www.thecompletelawyer.com/legal-coaching/a-senior-associate-asks-about-leadership-491.html>.

SESSION #2-Launching Your Own Practice: A Super Mentor Gives Invaluable Advice

Fleming, Julie. *Solo By Choice: How to Be the Lawyer You Always Wanted to Be*, The Complete Lawyer, December 2008 available at: <http://www.thecompletelawyer.com/book-reviews/solo-by-choice-how-to-be-the-lawyer-you-always-wanted-to-be-576.html>.

Liebel, Susan Cartier. *Solos Have Unique Advantages During Harsh Economic Times*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/solo-practice/solos-have-unique-advantages-during-harsh-economic-times-1314.html>.

Moore, Janet. *Launch Your Own International Law Firm Boutique*, The Complete Lawyer, January 2009 available at: <http://www.thecompletelawyer.com/international-law-practice/launch-your-own-international-law-firm-boutique-1494.html>.

Stone, Debbie and Biering, Laura. *I Need A Mentor to Move Forward with My Law Career*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/legal-mentoring/i-need-a-legal-mentor-to-move-forward-with-my-law-career-2464.html>.

Elefant, Carolyn. *Solos Know Strategies Associates Need to Learn*, The Complete Lawyer, November 2008 available at: <http://www.thecompletelawyer.com/focus-on/november-2008/solos-know-strategies-associates-need-to-learn-471.html>

SESSION #3 – The Superjugglers: Writing A Book, Practicing Law and Juggling Personal Responsibilities

Kessler, Maureen. *Examine Your Work-Life Balance*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/professional-development/examine-your-work-life-balance-2840.html>.

Ostrow, Ellen. *The Family-Friendly Workplace is Inadequate*, The Complete Lawyer, September 2008 available at: <http://www.thecompletelawyer.com/women-in-law/the-family-friendlyworkplace-is-inadequate-1549.html>.

Shaub, Joe. *Don't Resist the Rising Tide of Humanism*, The Complete Lawyer, December 2008 available at: <http://www.thecompletelawyer.com/family-issues/dont-resist-the-rising-tide-of-humanism-545.html>.

SESSION #4 - Confronting The Challenges and Embracing The Transition of Moving From Government to Private Practice

Whitaker, Ann. *Explore Career Options Within The Law*, The Complete Lawyer, December 2008 available at: <http://www.thecompletelawyer.com/professional-development/explore-career-options-within-the-law-541.html>.

Patterson, Tammy. *Update on Associate Attrition*, The Complete Lawyer, December 2008 available at: <http://www.thecompletelawyer.com/law-career-development/2007-update-on-associate-attrition-569.html>.

MARCH 4, 2009: WEDNESDAY AFTERNOON PLENARY SESSION

(1.3 Hours Regular CLE Credit, Including 1.0 Professionalism Credit*)

THE VISIBLE, INVISIBILITY REPORT: OUR PROGRESS, OUR CHALLENGES, OUR FUTURE, by Arin Reeves (The Athens Group) and project chair Paulette Brown (Partner, Edwards, Angell, Palmer and Dodge). The authors tackle the issues and challenges of women of color attorneys raised by this seminal American Bar Association report and outline strategies for women of color attorneys to overcome those obstacles and succeed in their law offices. You can access the Executive Report by following this link: <http://www.abanet.org/women/VisibleInvisibility-ExecSummary.pdf>. In 2008, the ABA published from Visible Invisibility to Visibly Successful. You can access this publication by following this link. <http://www.abanet.org/women/woc/VisiblySuccessful.pdf>.

MARCH 5, 2009- CONCURRENT THURSDAY MORNING SESSIONS (1.3 Hours Regular CLE Credit)

SESSION #1 - Business Development: An Insider's Guide to Rainmaking and The Key to Partnership Status

Bodine, Larry. *Lawyer Peter Klee Develops Business the Old Fashioned Way*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/focus-on/february-2009/lawyer-peter-klee-develops-business-the-old-fashioned-way-2557.html>

Kaplan, Ari. *Take Advantage of the Upside Potential in an Economic Downturn*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/focus-on/february-2009/take-advantage-of-upside-potential-in-an-economic-downturn-2448.html>.

Hensley, Robin, *Top Law Firm Rainmakers Tell All*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/focus-on/february-2009/top-law-firm-rainmakers-tell-all-2425.html>

SESSION #2 – The Role Of The Corporate Attorney: Going In-House and Finding Your Niche In The Corporate World

Moore, Janet. *Become Your Foreign Client's Favorite Lawyer*, The Complete Lawyer, December 2008 available at: <http://www.thecompletelawyer.com/international-business/north-america/become-your-foreign-clients%E2%80%99-favorite-lawyer-384.html>.

Shunk, Marcie Borgal. *An Interview with Jeffrey Carr*, The Complete Lawyer, November 2008 available at: <http://www.thecompletelawyer.com/client-relations/an-interview-with-jeffrey-carr-487.html>

SESSION #3 - Maximizing Your Law Degree In Nontraditional Employment Settings

Ostrow, Ellen. *Jettison The Myth of Individualism*, The Complete Lawyer, November 2008 available at: <http://www.thecompletelawyer.com/focus-on/november-2008/jettison-the-myth-of-individualism-483.html>.

Wagenaar, Dawn. *You're Fired and That Can Be Good News*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/law-associates/you%E2%80%99re-fired-and-that-can-be-good-news-2451.html>.

Whitaker, Ann. *Law-Related Careers are Ubiquitous*, The Complete Lawyer, November 2008 available at: <http://www.thecompletelawyer.com/law-career-development/law-related-careers-are-ubiquitous-439.html>.

MARCH 5, 2009:- CONCURRENT THURSDAY AFTERNOON SESSIONS (1.3 Hours Regular CLE Credit)

SESSION #1 - Recognizing and Managing The Health Hazards of Practicing Law: Guidelines FOR Women of Color

Hoel, Rick. *Our Responsibilities May Be Hazardous to Our Health*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/law-practice-marketing/our-responsibilities-may-be-hazardous-to-our-health-2902.html>.

Nodland, Helen. *Walk More and Live Longer*, The Complete Lawyer, December 2008 available at: <http://www.thecompletelawyer.com/travel/walk-more-and-live-longer-557.html>.

Powers, Mark and McNalis, Shawn. *Reduce Stress by Selecting Clients Wisely*, The Complete Lawyer, January 2009 available at: <http://www.thecompletelawyer.com/law-practice-management/reduce-stress-by-selecting-clients-wisely-1665.html>.

Weber, Richard. *Thriving Beyond the Money in These Stressful Times*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/health/thriving-beyond-the-money-in-these-stressful-times-2599.html>.

SESSION #2 –BUILDING AND SUSTAINING PERSONAL BRAND VALUE

Ian Lathan. *Speakers, Coaches, Consultants*, available at: <http://www.thecompletelawyer.com/speakers-coaches-consultants/ian-latham/>.

Lee, Marian. *Professional Development is A Necessity, Not A Luxury, for Today's Associates*, The Complete Lawyer, November 2008, available at: <http://www.thecompletelawyer.com/focus-on/november-2008/professional-development-is-a-necessity-469.html>.

Lear-Olimpi, Michael. *The Opportunity-Maker: Strategies for Inspiring Your Legal Career*, The Complete Lawyer, January 2009 available at: <http://www.thecompletelawyer.com/book-reviews/the-opportunity-maker-strategies-for-inspiring-your-legal-career-2380.html>.

SESSION #3 – WHEN YOU HAVE TO SAY WHAT THEY DON'T WANT TO HEAR AND ...BENEFITING FROM THE FEEDBACK YOU'D PREFER NOT TO GET

Craig, Judy. *Reduce Miscommunication with Huddles*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/law-practice-communications/reduce-miscommunication-with-%E2%80%9Chuddles%E2%80%9D-1307.html>.

Wyzga, Diane. *Understand Bias, Eliminate Prejudice and Practice Tolerance*, The Complete Lawyer, February 2009 available at: <http://www.thecompletelawyer.com/law-practice-communications/understand-bias-eliminate-prejudice-practice-tolerance-2459.html>.

MARCH 5, 2009: THURSDAY AFTERNOON PLENARY SESSION (1.8 Hours Regular CLE Credit)

A CONVERSATION WITH CATHY HAMPTON

Arabatiz, Elaine. *Take the Helm of Your Professional Destiny*, The Complete Lawyer, November 2008, available at: <http://www.thecompletelawyer.com/law-career-development/take-the-helm-of-your-professional-destiny-427.html>.

Nelson, Gin and Pinchon, Victoria. *Savvy Lawyers Value Their Human Capital*, The Complete Lawyer, January 2009 available at: <http://www.thecompletelawyer.com/alternative-dispute-resolution-adr/savvy-lawyers-value-their-human-capital-1669.html>.

Nodland, Helen. *Become A Voluntourist*, The Complete Lawyer, November 2008, available at: <http://www.thecompletelawyer.com/travel/become-a-voluntourist-454.html>.

CLE ARTICLES

Health and Wellness:

<http://www.thecompletelawyer.com/volume4/issue6/article.php?pubid=286&deptid=9>

Cultural Competence

<http://atlanta.thecompletelawyer.com/volume4/issue6/article.php?ppaid=11615>

Driving Diversity in Large Firms

<http://www.multiculturaladvantage.com/recruit/law/Diversity-in-large-law-firms.asp>

Diversity Scorecard

<http://www.law.com/jsp/mlj/PubArticleMLJ.jsp?id=1202426451550&hubtype=Scorecard>

Failing Grade

<http://www.law.com/jsp/mlj/PubArticleMLJ.jsp?id=900005495546&hubtype=Survey>

Wall Street Tackles Poverty

<http://www.law.com/jsp/mlj/PubArticleMLJ.jsp?id=900005495544&hubtype=Survey>

Forge Equality Today By Listening To Our Heroines

<http://www.thecompletelawyer.com/women-in-law/forge-equality-today-by-listening-to-our-heroines-2237.html>

January's Carnage: 1,487 Law Layoffs

http://www.abajournal.com/news/unhappy_new_year_for_many_in_biglaw_hundreds_of_lawyers_lose_jobs

Brave New World for Graduating 3Ls: Fewer Jobs, Less Pay

http://www.abajournal.com/news/brave_new_world_for_3ls_fewer_jobs_less_pay

Economic Storm Hits Lawyers Hard But 'Unhappy Work' Offers New Opportunities

http://www.abajournal.com/news/economic_storm_hits_lawyers_hard_but_unhappy_work_offers_new_opportunities/

Opportunities emerge for law firms, even as they struggle

<http://www.ajc.com/news/content/printedition/2008/11/14/mark.html>

Legislature urged to revamp death penalty law

http://www.ajc.com/metro/content/metro/atlanta/stories/2008/12/13/nicholshoward_1213.html

Obama reverses Bush abortion-funds policy

http://www.ajc.com/living/content/shared-gen/ap/US_President_And_White_House_Advisers/Obama_Abortion_Ban.html%3Fcxntlid%3Dinform_sr

1868 massacre echoes in guns debate

<http://www.ajc.com/metro/content/printedition/2008/08/23/guns.html>

How to Ask for an Outside Counsel Budget That Really Means Something

<http://www.law.com/jsp/ihc/PubArticleIHC.jsp?id=1202427821704>

GOP governors press Congress to pass stimulus bill

http://www.ajc.com/news/content/shared-gen/ap/US_Congress/Stimulus_GOP_Governors.html

Counsel to Counsel. Balanomics?

<http://www.counselltocounsel.com/2009/01/balanomics.html>

Economic Hell Coming in 2009 for Big Law Firms

<http://blog.larrybodine.com/2009/01/articles/money/economic-hell-coming-in-2009-for-big-law-firms/>

Be More Productive Without Reducing Staff Satisfaction

<http://www.law.com/jsp/law/sfb/lawArticleSFB.jsp?id=1202427856814>

THE **LEADERSHIP INSTITUTE**
FOR WOMEN OF COLOR ATTORNEYS

**CLE REPORTING
FORM**

8.0 CLE CREDITS (INCLUDING UP TO 3.0 PROFESSIONALISM CREDITS*)
***1 PROFESSIONALISM CREDIT INCLUDED IN THE COST OF YOUR REGISTRATION**

Attorneys, please read this carefully!!!

IF YOU ARE AN ATTORNEY LICENSED *OUTSIDE OF GEORGIA*, DO NOT RETURN THIS FORM TO THE REGISTRATION DESK.
YOU MUST SUBMIT THIS TO YOUR MCLE STATE AGENCY FOR APPROVAL WITH A COPY OF THE PROGRAM AGENDA.
PLEASE BE AWARE THAT EACH STATE HAS ITS OWN RULES AND REGULATIONS INDICIATING WHAT QUALIFIES FOR "CLE" CREDITS.
PLEASE CHECK WITH YOUR STATE FOR CONFIRMATION OF A PROGRAM'S APPROVAL.

NAME (Please Print):	EMAIL (Please Print):
ADDRESS (Please Print): _____ _____ _____	GA BAR #: _____ OTHER STATE BAR ## _____ STATE(S): _____

PLEASE CHECK THE SESSIONS THAT YOU ATTENDED AND ENTER TOTAL CLE CREDITS BELOW.

√	HOURS	WEDNESDAY SESSIONS - March 4, 2009
	1.0	WAR STORIES OF WOMEN OF COLOR EQUITY PARTNERS: WHAT EVERY WOMAN MUST KNOW TO EFFECTIVELY PRACTICE LAW (Including 1.0 Professionalism Credit*)
		CONCURRENT WEDNESDAY MORNING SESSIONS 1 - 4 (Check One Session)
	1.3	Session #1 - STRATEGIES TO SECURE AND NURTURE SUCCESSFUL MENTORING RELATIONSHIPS IN A LAW FIRM (Including 1.0 Professionalism Credit*)
	1.3	Session #2 - LAUNCHING YOUR OWN PRACTICE: A SUPER MENTOR GIVES INVALUABLE ADVICE
	1.3	Session #3 - THE SUPERJUGGLERS: WRITING A BOOK, PRACTICING LAW AND JUGGLING PERSONAL RESPONSIBILITIES
	1.3	Session #4 - CONFRONTING THE CHALLENGES AND EMBRACING THE TRANSITION OF MOVING FROM GOVERNMENT TO PRIVATE PRACTICE
		WEDNESDAY AFTERNOON PLENARY SESSION
	1.3	THE VISIBLE, INVISIBILITY REPORT: OUR PROGRESS, OUR CHALLENGES, OUR FUTURE (Including 1.0 Professionalism Credit*)
		THURSDAY SESSIONS - March 5, 2009
		CONCURRENT THURSDAY MORNING SESSIONS 1 - 3 (Check One Session)
	1.3	Session #1 - BUSINESS DEVELOPMENT: AN INSIDER'S GUIDE TO RAINMAKING AND THE KEY TO PARTNERSHIP STATUS
	1.3	Session #2 - THE ROLE OF THE CORPORATE ATTORNEY: GOING IN-HOUSE AND FINDING YOUR NICHE IN THE CORPORATE WORLD
	1.3	Session #3 - MAXIMIZING YOUR LAW DEGREE IN NONTRADITIONAL EMPLOYMENT SETTINGS
		CONCURRENT THURSDAY AFTERNOON SESSIONS 1 - 3 (Check One Session)
	1.3	Session #1 - RECOGNIZING AND MANAGING THE HEALTH HAZARDS OF PRACTICING LAW: GUIDELINES FOR WOMEN OF COLOR
	1.3	Session #2 - BUILDING AND SUSTAINING PERSONAL BRAND VALUE
	1.3	Session #3 - WHEN YOU HAVE TO SAY WHAT THEY DON'T WANT TO HEAR AND . . . BENEFITING FROM THE FEEDBACK YOU'D PREFER NOT TO GET
		THURSDAY AFTERNOON PLENARY SESSION
	1.8	CONVERSATION WITH CATHY HAMPTON
TOTAL		PLEASE ENTER TOTAL CLE CREDITS HOURS EARNED

BY SIGNING THIS FORM, I CERTIFY THAT I ATTENDED THE SESSIONS DESCRIBED ABOVE AND AM ENTITLED TO CLAIM _____ CLE CREDIT HOURS INCLUDING _____ PROFESSIONALISM CREDIT HOURS.*

SIGNATURE: _____

**IF YOU WANT MORE THAN ONE (1) PROFESSIONALISM CREDIT, PLEASE SEE AMBER BUCK AT THE REGISTRATION DESK. ADDITIONAL PROFESSIONALISM CREDITS - \$20.00.*

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